

COMPETITIVELY POSITIONED CVR Energy, Inc. – NYSE : CVI





Forward-Looking Statements

The following information contains forward-looking statements based on management's current expectations and beliefs, as well as a number of assumptions concerning future events. These statements are subject to risks, uncertainties, assumptions and other important factors. You are cautioned not to put undue reliance on such forward-looking statements because actual results may vary materially from those expressed or implied "as a result of various factors, including but not limited to those set forth under "Risk Factors" in our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and any other filings CVR Energy, Inc. makes with the Securities and Exchange Commission." CVR Energy, Inc. assumes no obligation to, and expressly disclaims any obligation to, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



CVR Energy, Inc. – A Diversified Business

Ammonia Based Fertilizer Business



Petroleum Refining Business





CVR Energy Recent Evolution

2005 (Acquisition Year)		<u>2010</u>
Launched \$521 million of upgrades	Refinery Upgrades	Upgrades completed Highly flexible mid-continent refinery
10.0	Complexity Rating	12.9
98,300	Crude and Feedstock Throughput (bpd)	117,500
No heavy sour	Crude Flexibility	Up to 21% heavy sour
~7,000	Gathered Barrels (bpd)	~35,000
Ammonia: 141,800 UAN: 646,500	Fertilizer Sold (tons per year)	Ammonia: 166,250 UAN: 709,207
Gasification: 98% Ammonia: 97% UAN: 94%	Fertilizer On-stream Efficiency	Gasification: 97% Ammonia: 96% UAN: 93%



Nitrogen Fertilizer Segment

Upgrading low-cost petroleum coke to high-value nitrogen fertilizers

- Geographic advantage located in mid-continent
- High on-stream reliability dual gasifiers
- Significant feedstock cost advantage versus natural gas producers



CVR Fertilizer Operations – A Competitive Advantage

- Plant located on Union Pacific mainline
- Annual production averages
 - o 155,717 tons of net ammonia
 - 678,701 tons of UAN
- 2010 6-month on-stream efficiency
 - **Gasifier: 97**%⁽¹⁾
 - o Ammonia: 96%
 - UAN: 93%



(1) Adjusted for 3rd party outage on air separation unit

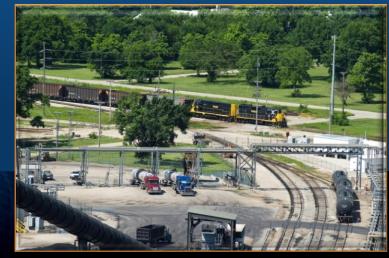






CVR Fertilizer is a Fixed Cost Business

	Equiv. Mid-Con Cost (\$/ton)	Transportation ^(b) (\$/ton)	Op. Costs (\$/ton)	Gas Cost ^(a) (\$/ton)	Nat. Gas Price (\$/MMBtu)
	A + B + C	С	В	Α	
	\$179	\$25	\$35	\$119	\$3.50
Competitors Cost	196 🤶	25	35	136	4.00
COST	230	25	35	170	5.00
		uction Costs - 2009	Ammonia Proc	CVR Fertilizer	
	CVR Cost	Transportation ^(b)	Op. Costs	Adj. Coke	Coke Cost
	(\$/ton)	(\$/ton)	(\$/ton)	Cost ^(c) (\$/ton)	(\$/ton)
— CVR's Cost	\$178 +	\$0	\$148	\$30	\$27



(a) Gas conversion: 34 MMBtu/ton (e.g., \$3.50 x 34 MMBtu = \$119).

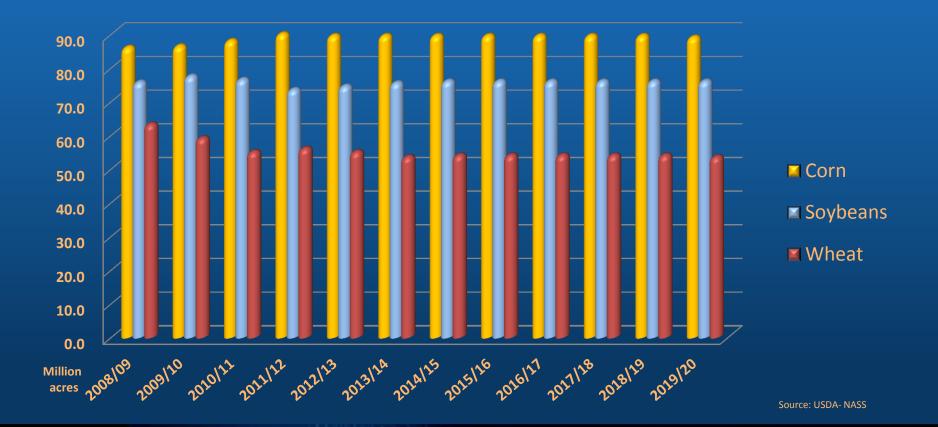
(b) Incremental supply is imported from U.S. Gulf Coast. Transportation to Mid-Continent is to provide comparison to CVR location cost.

(c) Coke-to-ammonia conversion: 1.1 tons of coke / 1 ton of ammonia.



Nitrogen Fertilizer Outlook

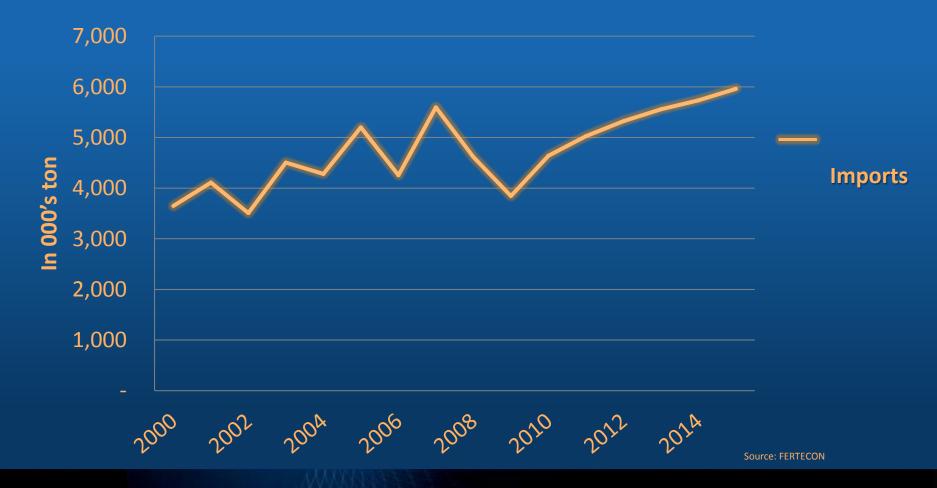
U. S. Planting Projections





Nitrogen Fertilizer – An Import Market

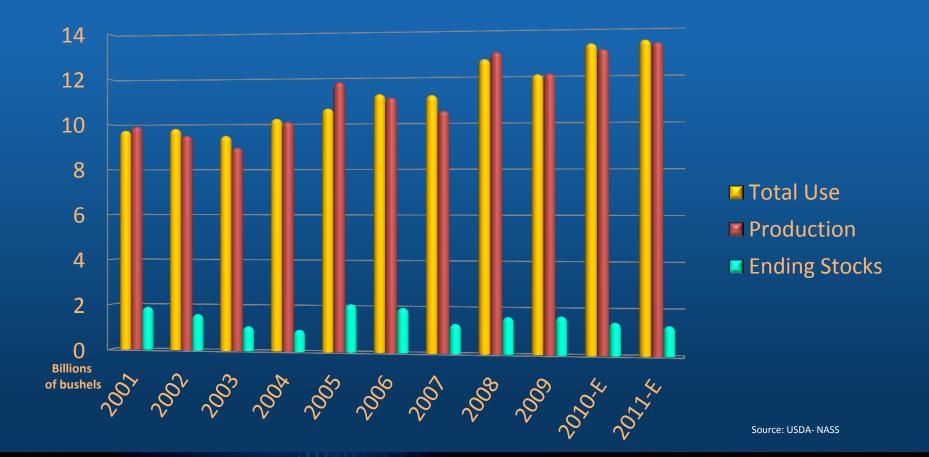
U. S. Nitrogen Fertilizer Imports





Nitrogen Fertilizer – Production / Inventory

U.S. Corn Market Statistics





Petroleum Segment

Complex full coking refiner with strategic complementary assets

- Benefit from PADD II Group 3 location
- Significant operational flexibility
- Feedstock supported by owned crude gathering and pipeline systems



Petroleum Segment – Market Advantage

Refining Operations and Crude Gathering South Dakota Average 1H 2010 throughput Sioux Falls 🔍 🥥 Milford • Crude: 109,300 bpd Nebraska le Mars Norfolk O Siou North Omah Des Moine Columbus 🖉 Platte • Feedstock: 8,200 bpd Doniphan 0 Lincolr Osceola Denver ieneva Wathena Phillipsburg Concordia 🧔 117,500 bpd total Salina d Kansas Topeka Colorado Hutchinson Olathe Sc El Dorado Wichita Great Bend Coffeyville Resources **Throughput Terminals** Total Year Enid 🙆 🍯 Tulsa Added Terminals Oklahoma City Pre-2006 2 Oklahoma 2006 8 Profin stra 2007 17 2008 23 2009 30 36 2010 Texas Magellan Pipeline NuStar Pipeline Enterprise Pipeline **Corporate Headquarters**



lowa

lowa

City

Palmyra

Columbia

Arkansas

Springfield

Ft. Smith

 \mathbf{O}

Missouri

Bettendor

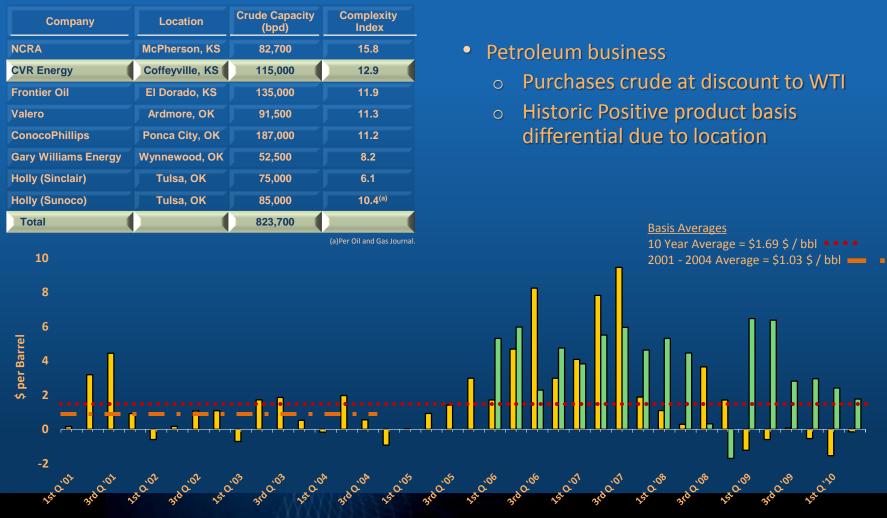
Waterloo

Fort Dodge

Kansas

Strategic Mid-Continent Location Advantage

Product Market Area^(a)

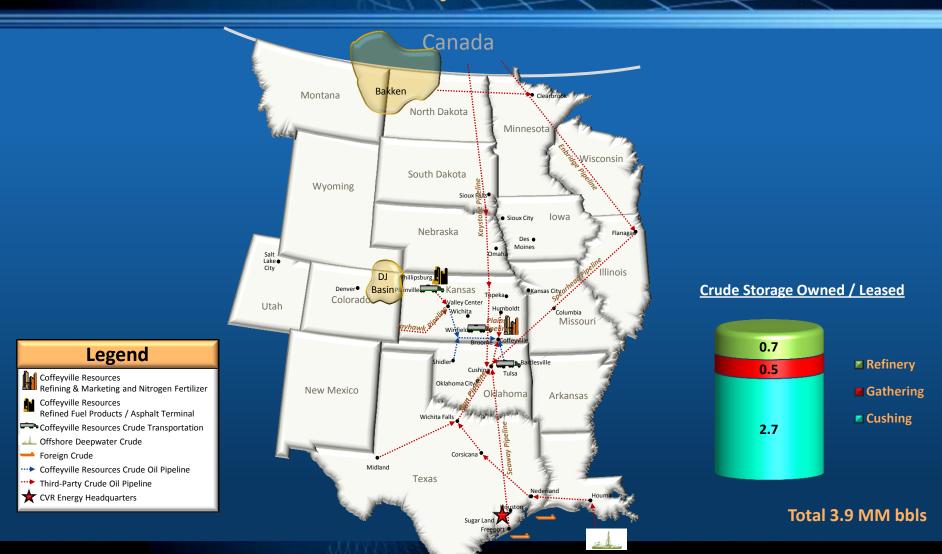




2-1-1 Group III Basis to NYMEX

Consumed Crude Benefit

Crude Slate Flexibility



14

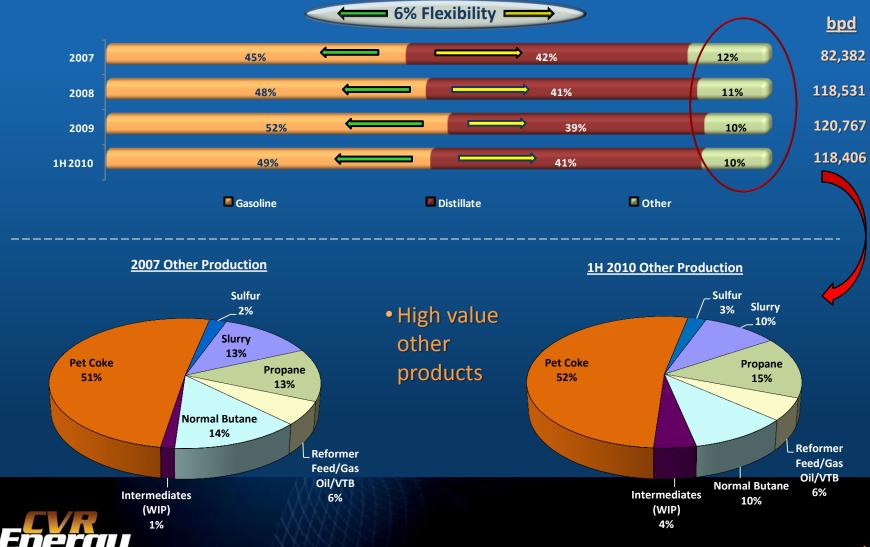
Throughput and Product Flexibility



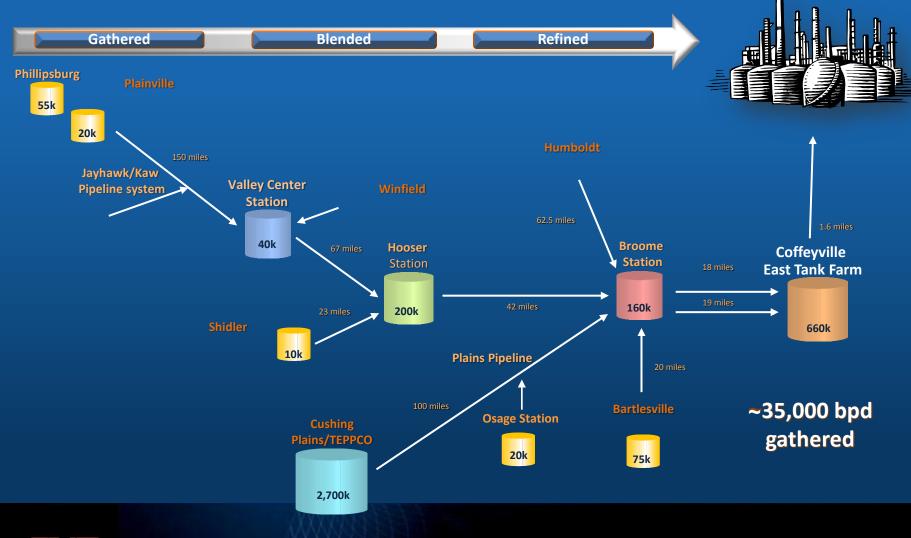


Throughput and Product Flexibility

Flexible Product Slate (% of refining production)



Crude Gathering Provides Pricing Advantage





Financial Segment

Driving shareholder value through prudent management of our balance sheet and operational excellence



Credit Summary

Credit Rating and Outlook

- Corporate
 - Moody's : B1, stable
 - o S&P: B, stable
- 1st Lien senior notes
 - Moody's : Ba3

• **S&P: BB-**

- 2nd Lien senior notes
 - Moody's : B3
 - **S&P: BB-**

Credit Facilities

- \$150mm Cash flow revolver
 - o \$119mm net availability at 8/31/2010
 - Covenant light facility



9% First Lien Sr Secured

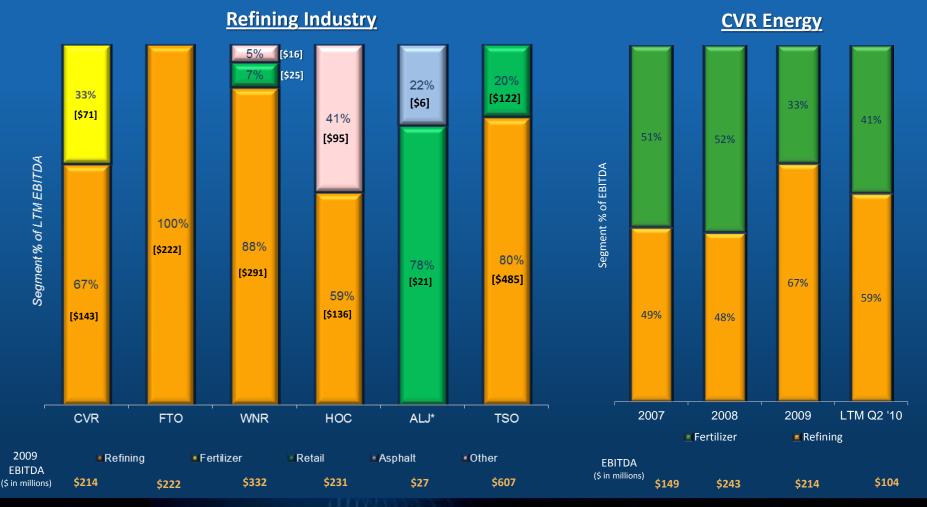
10 7/8% Second Lien Sr Secured

Note: A security rating (a) is not a recommendation to buy, sell or hold securities, (b) may be subject to revision or withdrawal at any time by the assigning rating organization and (c) should be evaluated independently of any other rating.



🛛 Cash

CVR Energy, Inc. – A Diversified Business



Note: Segment EBITDA adjusted for allocated FIFO gains / losses (except FTO), unrealized gains / losses, major turnarounds (CVR), flood expenses (CVR), non-cash stock-based compensation (CVR) and other non-recurring expenses and excludes corporate expenses. * Alon reflects only the Asphalt and retail business as their 2009 Refining EBITDA was a negative \$9.2 million..



Capital – History is our Strength

Annual Maintenance / EH&S Capital - No Significant Regulatory Capital Left to Spend



<u> Total Annual Capital</u>

	\$285.4 mm w	vas spent in 2	005 & 2006		Change From
(\$ in millions)	2007	2008	2009	2010E	Business Plan
Petroleum	\$261.6	\$60.4	\$34.0	\$41.1	\$(11.0)
Nitrogen	6.5	24.1	13.4	10.3	(4.5)
Corporate	0.5	2.0	1.4	2.5	1.0
Total Spending	\$268.6	\$86.5	\$48.8	\$53.9	\$(14.5)

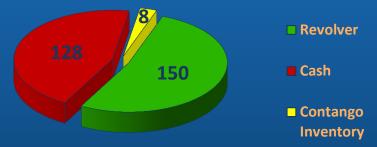


Liquidity / Strategy

2009 Total Crude Purchased 40.3mm Barrels



\$286mm of Liquidity as of August 31, 2010



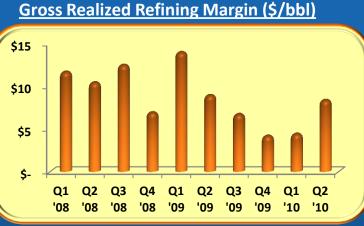
Capital Structure Strategy

- Debt / Capital 25 35%
- First Lien Debt / EBITDA < 2.0X</p>



Petroleum - What Drives Profitability





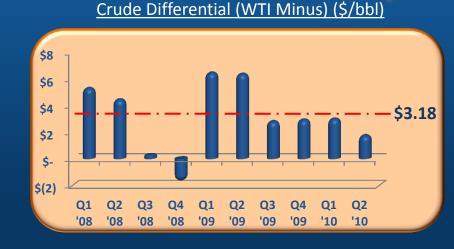
* Realized refining margins are adjusted for FIFO impacts.

\$0.33

Q2

'10

Group 3 PADD II Basis Over NYMEX (\$/bbl)



* 10 year basis average is \$1.69 per bbl

Q2

'08

Q3

'08

Q4

'08

Q1

'09

Q2

'09

Q3

'09

Q4

'09

Q1

'10



Q1

'08

\$4

\$3

\$2

\$1

\$-

\$(1) \$(2)

23

Key Historical Financial Statistics

CVR EBITDA by Operating Segment (\$mm)



LTM Refining Industry Operating Expenses (\$/bbl)^(a)



CVR Operating Expense



Note: Segment EBITDA excludes unallocated corporate expenses. EBITDA and margins adjusted for FIFO gains / losses, unrealized gains / losses, major turnaround costs, flood expenses, non-cash stock-based compensation and good will impairment. Margins and expenses per barrel of crude throughput. For 2007, CVR crude throughput based on assumed normalized 95,000 bpd for the full to year to adjust for the flood and turnaround time.



(a) Operating Expenses on a per barrel sold basis as of LTM June 30, 2010,.

CVR Fertilizer is a Fixed Cost Business

99% 98% 97%_{96%} 97% 80 96% 95% 94% 95% **Electricity** 93% 70 92% 92% Property Tax Total 90% 60 All Other Fixed Fixed \$ in Millions 79% 87% 50 Variable 84% 40 Feedstock 30 Total Total Feedstock Variable 20 14% 7% 10 0 2006 2007 2008 2009(a) 1H 2010(a) Fixed Feedstock Variable Gasifier 📕 Ammonia UAN

On-stream Factor

2009 Detailed Fixed vs. Variable Cost Analysis

(a) On-stream factor is the total number of hours operated divided by the total number of hours in the reporting period, excluding the impact of turnarounds and the flood at the fertilizer facility. Adjusted for third party outage on air separator unit.



To supplement the actual results in accordance with U.S. generally accepted accounting principles (GAAP) for the applicable periods, the Company also uses non-GAAP measures as discussed below, which are adjusted for GAAP-based results. The use of non-GAAP adjustments are not in accordance with or an alternative for GAAP. The adjustments are provided to enhance an overall understanding of the Company's financial performance for the applicable periods and are indicators that management utilizes for planning and forecasting future periods. The non-GAAP measures utilized by the Company are not necessarily comparable to similarly titled measures of other companies.

The following Non-GAAP measures were used:

<u>Refining margin adjusted for FIFO impact:</u> Refining margin adjusted for FIFO impact is a measurement calculated as the difference between net sales and cost of product sold (exclusive of depreciation and amortization) adjusted for FIFO impacts. Management believes this non-GAAP measure is important to investors in evaluating our refinery's performance as a general indication of the amount above our cost of product sold (taking into account the impact of our utilization of FIFO) that we are able to sell our refined products. Our calculation of refining margin adjusted for FIFO impact may differ from calculations of other companies in our industry, therefore limiting its usefulness as a comparative measure.

<u>Refining margin per crude oil throughput barrel adjusted for FIFO impact:</u> In order to derive the refining margin adjusted for FIFO impact per crude oil throughput barrel, we utilize the total dollar figures for refining margin adjusted for FIFO impact as derived above and divide by the applicable number of crude oil throughput barrels for the period. The company believes that refining margin, adjusted for FIFO impact, per crude oil throughput barrel is important to enable investors to better understand and evaluate its ongoing operating results and allow for greater transparency in the review of its overall financial, operational and economic performance.



<u>First-in, first-out (FIFO)</u>: The Company's basis for determining inventory value on a GAAP basis. Changes in crude oil prices can cause fluctuations in the inventory valuation of our crude oil, work in process and finished goods, thereby resulting in favorable FIFO impacts when crude oil prices increase and unfavorable FIFO impacts when crude oil prices decrease. The FIFO impact is calculated based upon inventory values at the beginning of the accounting period and at the end of the accounting period. In order to derive the FIFO impact per crude oil throughput barrel, we utilize the total FIFO dollar impact and divide by the applicable number of crude oil throughput barrels for the period.

<u>EBITDA:</u> EBITDA represents net income before the effect of interest expense, income tax expense (benefit), depreciation and amortization. EBITDA is not a calculation based on GAAP; however, the amounts included in EBITDA are derived from amounts included in the consolidated statement of operations of the Company. EBITDA by operating segment results from operating income by segment adjusted for items that the company believes are needed in order to evaluate results in a more comparative analysis from period to period. These items include depreciation, major scheduled turnaround expenses, net flood expenses, the Company's impact of the accounting for inventory under FIFO, net realized gains / losses on derivative activities, non-cash stock-based compensation, and other non- recurring items and other income (expense). EBITDA, as adjusted, by operating segment is not a recognized term under GAAP and should not be substituted for operating income as a measure of performance but should be utilized as a supplemental measure of financial performance in evaluating our business.

Management believes that EBITDA, as adjusted, by operating segment provides relevant and useful information that enables investors to better understand and evaluate our ongoing operating results and allow for greater transparency in the review of our overall financial, operational, and economic performance.



• Below is a reconciliation of Refining Margin to Refining Margin Adjusted for the impact of First-In, First-Out (FIFO) accounting

Refining Margin Adjusted for FIFO Impact																			
(in millions)																			
	C	1 2008	Q	2 2008	Q	3 2008	Q4 2008		21 2009	Q2	2 2009	Q	3 2009	Q	4 2009	Q	1 2010	Q	2 2010
Net Sales	\$	1,168.5	\$1	1,459.1	\$2	1,510.3	\$ 636.4	ç	\$ 545.3	\$	740.0	\$	766.4	\$	883.2	\$	856.7	\$	951.3
Cost of product sold		1,035.1		1,285.6		1,437.7	691.0		417.6		581.7		696.2		818.8		799.0		882.1
Refining Margin		133.4		173.5		72.6	(54.6)	127.7		158.3		70.2		64.4		57.7		69.2
FIFO impact (favorable) unfavorable		(20.0)		(74.0)		59.3	117.1		6.0		(67.3)		(7.3)		(20.5)		(15.7)		17.5
Refining margin adjusted for FIFO Impact	\$	113.4	\$	99.5	\$	131.9	\$ 62.5	Ç	\$ 133.7	\$	91.0	\$	62.9	\$	43.9	\$	42.0	\$	86.7
Crude Oil throughput barrel (bpd)									\$ per ba	rre	l								
Refining margin	\$	13.77	\$	18.23	\$	6.88	\$ (6.08)	\$ 13.36	\$	15.58	\$	7.52	\$	6.17	\$	6.10	\$	6.70
FIFO impact (favorable) unfavorable		(2.07)		(7.78)		5.62	13.03		0.63		(6.62)		(0.78)		(1.96)		(1.66)		1.70
Refining margin adjusted for FIFO impact	\$	11.70	\$	10.45	\$	12.50	\$ 6.95	¢	\$ 13.99	\$	8.96	\$	6.74	\$	4.21	\$	4.44	\$	8.40
Crude oil throughput (barrels per day)		106,445	1	.04,559	1	.14,680	97,657		106,169	11	1,620	1()1,530	1	13,576	1	05,140	1:	13,431



• Below is a reconciliation of Operating Income to adjusted EBITDA, by segment

Petroleum														
	(in millions)													
	YTD	YTD 6/30/10 LTM 6/30/10 2009 2008 2								2007		2006		
Petroleum Operating Income (loss)	\$	(2.4)	\$	6.8	\$	170.2	\$	31.9	\$	144.9	\$	245.6		
Non-cash stock-based compensation		1.1		(2.7)		(3.7)		(10.8)		7.3		1.7		
Goodwill impairment								42.8						
Major turnaround costs		0.2		0.2						76.4		4.0		
Flood expense, net				0.5		0.6		6.4		36.7				
FIFO impacts (favorable), unfavorable		5.2		(21.0)		(67.9)		102.5		(69.9)		1.0		
Realized gain (loss) on derivatives, net		7.0		11.2		(21.0)		(121.0)		(172.6)		(38.4)		
Depreciation and amortization		32.6		65.2		64.4		62.7		49.8		33.0		
Other income (expense)		0.6		0.8		0.3		1.0		0.2		(1.1)		
Adjusted Petroleum EBITDA	\$	44.3	\$	61.0	\$	142.9	\$	115.5	\$	72.8	\$	245.8		

Nitrogen													
	(in millions)												
	YTD 6/30/10 LTM 6/30/10 2009 2008 200									2007		2006	
Nitrogen Operating Income	\$	19.5	\$	22.6	\$	48.9	\$	116.8	\$	46.6	\$	36.8	
Non-cash stock-based compensation		0.6		1.9		3.2		(10.6)		9.0		0.8	
Major turnaround costs								3.3				2.6	
Flood expense, net										2.4			
Depreciation and amortization		9.3		18.7		18.7		18.0		17.6		17.1	
Other income (expense)		-		-		-		0.1		0.1		0.2	
Adjusted Nitrogen EBITDA	\$	29.4	\$	43.2	\$	70.8	\$	127.6	\$	75.7	\$	57.5	

